### We solve problems

Our approach is to put customers first, and Kia will reinvigorate its brand innovation by developing products and services that offer new experiences for customers." – Kia Motors President and CEO Han-woo Park.

## **Target Audience**

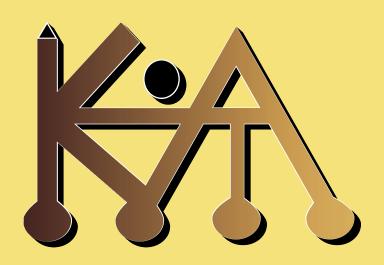
We market to all audiences and all markets

## How we reach you

We reach our audience through television, radio, newspaper, and socla media.

#### **Our Motto**

"Movement that inspires"



# **Key Metrics**

Our audience is based on the current number of drivers in the world and the numbers of drivers with a valid drivers license.

## How will we solve your problem?

We have an established line of cars that help to fulfill all needs.

## **Differentiating Factors**

We are unique because we offer style, affordabilty, and power in all of our vehicles.

#### Revenue

Our number one selling vehicle the Kia Forte sells on avergae for \$17,890. Our revenue in 2020 was \$52 billion.

## Costs

We spent over \$100 million on advertising in digital, print, and national TV in the last year and plan to increase that number this year. Our payroll for our 52,488 employees also plays a prt in making us successful.

## **Business Boosters**

Our unique logo along with our style and innovation make it hard to mimmick how we operate.

#### **Personal Fit**

This business fits my personality perfectly. A business that not too flashy, but always delivers fits right in to my persona.